





|   | 2017         | 2018         | 2019         | 2020E        | 2021E        | 2022E        |  | 2017  | 2018  | 2019  | 2020E | 2021E | 2022E |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--|-------|-------|-------|-------|-------|-------|
|   | <b>5,876</b> | <b>6,271</b> | <b>5,743</b> | <b>6,795</b> | <b>7,833</b> | <b>8,828</b> |  | 1,219 | 1,538 | 1,931 | 6,112 | 6,009 | 6,371 |
|   |              | 6.7%         | -8.4%        | 18.3%        | 15.3%        | 12.7%        |  | 2,392 | 2,292 | 1,504 | 2,024 | 2,333 | 2,630 |
|   | -4,840       | -4,690       | -4,431       | -4,872       | -5,603       | -6,332       |  | 900   | 1,181 | 1,055 | 1,057 | 1,292 | 1,460 |
| % | 82.4%        | 74.8%        | 77.2%        | 71.7%        | 71.5%        | 71.7%        |  | 86    | 95    | 603   | 576   | 886   | 896   |
|   | 1,035        | 1,581        | 1,311        | 1,923        | 2,229        | 2,496        |  |       |       |       |       |       |       |





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